

CATERING CONTRACT 2025

FEIL'S CATERING HISTORY

Has provided meals to Jefferson Co. for 27 years

- January 1, 1995 – December 31, 2010 (15) Years
- September 1, 2012 – Present (12) Years

Currently providing ~ 800 meals per day

Columbia, Dodge, Fond Du Lac, Sauk, Jefferson, Green Lake, YMCA Dodge, other adult daycare centers.

FEIL'S CATERING

\$6.45 / Meal

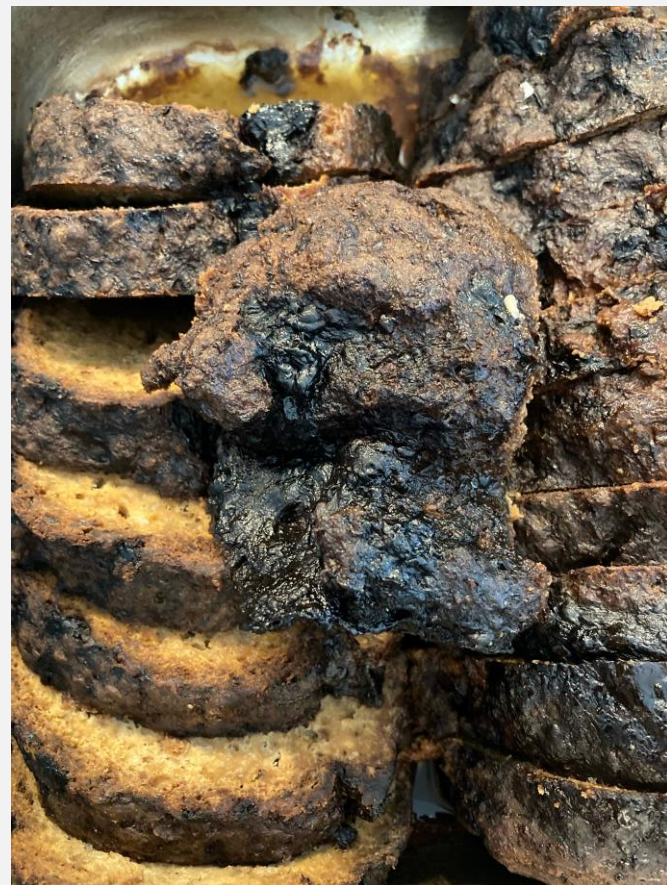
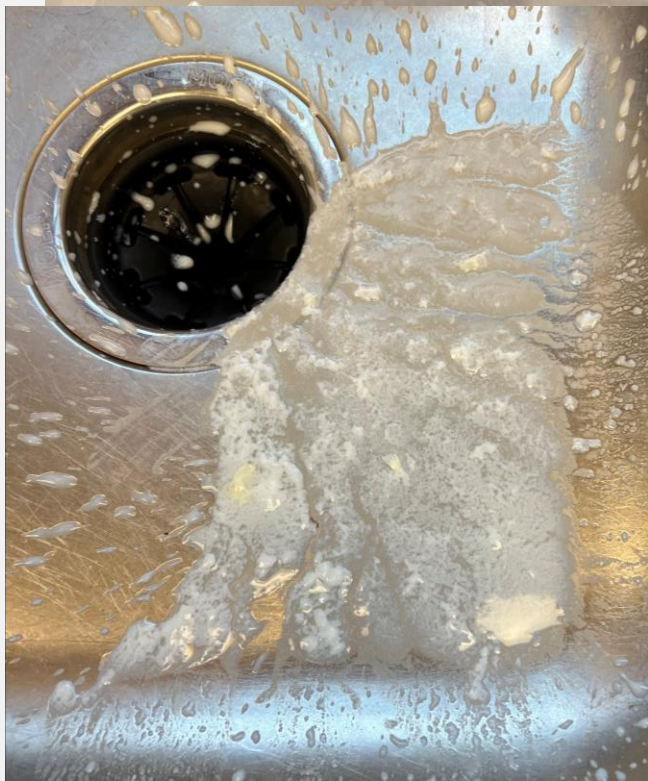
- Food Temperatures often non-compliant
- Food Quality Assurance Document
- Willingness to make menu adjustments
 - Lacking options such as vegetarian/ethnic variety/protein
- Meal Pattern (NSIP Eligible Meals)
 - Menu substitutions on a regular basis
 - No consistency for Congregate Diners=
Decrease in Congregate participation
- Staff Treatment

DATE	MEAL SITE	Type	PROBLEM REPORTED	# Meals out of compliance	% Meal Deducted	Total Deduction	Email sent to Feil's?
1/1/2024	Watertown	Congregate	Short 1 Cookie.	1	25%	1.50	yes
1/2/2024	LM, Jeff, Fort, Sull	HDM and Cong	No dessert provided today at any sites. 20LM,15Jeff,19FT,12Sull	66	25%	99.17	yes
1/5/2024	Watertown	Cong	Short 10 milk. Caterer said it was expired.	10	10%	6.01	yes
1/10/2024	Watertown	Cong	Short 6 potatoes. Also no diabetic desserts sent (4)	6	10%	3.61	no
1/11/2024	Lake Mills	HDM	Pears 44 degrees upon delivery. Not served to anyone	21	10%	12.62	yes
1/11/2024	Lake Mills	HDM	Pudding 50 degrees upon delivery today. Not served per Nutr pgm Policy.	21	25%	31.55	yes
1/11/2024	Jefferson	HDM	Pears 44 degrees upon delivery. Not served to anyone today.	15	10%	9.02	yes
1/11/2024	Jefferson	HDM	Pudding 44 degrees upon delivery today. Not served per Nutr pgm Policy.	15	25%	22.54	yes
1/15/2024	Lake Mills	HDM	Short cookies and oranges, driver went to the store to replace items.			0.00	
1/15/2024	Lake Mills	HDM	Short 17 portions of coleslaw. Ordered 41 only received 24.	17	10%	10.22	?
1/15/2024	Jefferson	HDM	Top of container said 24.	6	25%	9.02	?
1/18/2024	Sullivan	HDM	Short 6 cookies	1	25%	1.50	yes
1/18/2024	Sullivan	HDM	Diabetic Pudding has green mold. Photo saved in documents	1	25%	1.50	yes
1/19/2024	Lake Mills	HDM	Short 10 Asian Dressings	10	5%	3.01	yes
1/19/2024	Fort Atkinson	HDM	Short 2 Diabetic Desserts	2	25%	3.01	?
1/22/2024	Fort Atkinson	Cong	Short 4 Sour Creams	4	5%	1.20	yes
1/24/2024	Lake Mills	HDM	Short 2 servings of canteloupe	2	10%	1.20	yes
1/26/2024	Fort Atkinson	HDM	Short 4 Diab Desserts	4	25%	6.01	yes
1/31/2024	Fort Atkinson	Cong	Short 4 servings of peaches	4	10%	2.40	yes
1/31/2024	Sullivan	HDM	Short 3 desserts damaged/leaking	3	25%	4.51	yes
						January Total	\$228.08

2024 through September

- 890 meals that are not compliant with GWAAR meal pattern (without dessert)
- 1,152 meals not compliant (with dessert)

DATE	MEAL SITE	Type	PROBLEM REPORTED	# Meals out of compliance	% Meal Deducted	Total Deduction	
7/3/2024	Sullivan	HDM	Milk was 43 degrees today even after being in fridge for 5 min.	16	10%	9.62	
7/1/2024	Jefferson	HDM	short 4 cinnamon rolls	4	25%	6.01	
7/8/2024	all sites	HDM	skim milk was curdled - did not serve!	10	10%	6.01	
7/9/2024	Waterloo	HDM	1 sour and curdled skim milk	1	10%	0.60	
7/10/2024	Sullivan	HDM	Short 2 full meals	2	100%	12.02	
7/10/2024	All sites	HDM	All milk was curdled and sour, none was served	123	10%	73.92	
7/10/2024	Jefferson	HDM	Short 1 pork steak entrée	1	100%	6.01	
7/11/2024	Lake Mills	HDM	Rejected pudding, arrived at 44.5 degrees.	16	25%	24.04	
7/12/2024	Sullivan	HDM	No desserts delivered today. Driver said he left them in cooler.	19	25%	28.55	
7/15/2024	All sites	HDM	skim milk was curdled - did not serve!	10	10%	6.01	
7/17/2024	Sullivan	HDM	No diabetic desserts were received	2	25%	3.01	
7/19/2024	Sullivan	HDM	short 2 regular desserts	2	25%	3.01	
7/25/2024	Sullivan	HDM	Short 5 bananas and 5 desserts. Driver went to store for bananas but did not get desserts	5	25%	7.51	
7/26/2024	Sullivan	HDM	2 diabetic cinnamon rolls were rock hard. Could not bite into them. Did not serve to participants	2	25%	3.01	
7/29/2024	Lake Mills	HDM	No diabetic desserts were received	1	25%	1.50	
						July total	\$190.82







ATLANTIS VALLEY FOODS

\$8.50 / Meal

- Serves Dane County Senior Meals
- Food Temperatures – Dane County has never encountered an issue.
- Food Quality – also no issues
- Willingness to make menu adjustments
 - DC states chefs are very easy going
- Meal Pattern (NSIP Eligible Meals)
 - Menu substitutions (Rare)
 - Increased congregate participation (Guaranteed by Atlantis Valley)



Photo provided
by Atlantis
Valley's website



Photos provided
by Dane County
Nutrition
Supervisor



Photos provided
by Dane County
Nutrition
Supervisor



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HOW?

- $\$2.05 \text{ per meal} \times 33,344 = \sim \$68,355$
- Suggested contribution increase? \$1.00, \$0.50 ?
 - Education around the importance of contributions has shown increase in other counties
 - Volunteer education – watching delivery routes/ mileage conscious
- Supplies: 1 less cup per day at \$0.10/cup = \$3,334 savings over 1 year.
- HDM Trays: Deep Fiber = \$0.33/tray Shallow Plastic = \$0.28/tray $\times 33,344$ trays = savings of \$1,667
- Carryover funds
- New Assessment Tool
 - Alternative meal options (Resource Guide), Transportation rides to meal sites